



South Carolina
Smiling Faces
Beautiful Faces

ISLAND GETAWAY



Hilton Head Island
Chamber of Commerce
Business of the Year

Rate	Season	Projected # of Weeks	Gross Rental Income
\$995	Peak	x 8 weeks	\$7,960
\$845	Spring	x 2 weeks	\$1,690
\$645	Fall/Spring	x 4 weeks	\$2,580
\$597	Winter	x 1 week	\$ 597
			\$14,810

Additional Expenses

Island Getaway Commission (25%)	3,702
Weekly Cleaning Fee**	1,350
Guest tennis charges incurred by owner	0
Complimentary night charges to owner	0
Inspection fee charges to owner	0
Fixed monthly Maintenance fee charges to owner	0
Credit card fee charges to owner	0
Amenity fee charges to owner	0
Charges for reservations made for owner use	0
*Estimated Net Income	\$9,758

Travel agent reservations commission is not a fixed expense. If and when a reservation is taken from a travel agent the 10% commission paid is split 50/50 between Island Getaway and the owner and is not expected to exceed 1-2% per year.

* This figure is used for pro forma purposes. These numbers are calculated on historical figures using comparable rates and similar homes with established rental history on Island Getaway's market. They do not guarantee future results. Consideration is given to the economic value of owner use. The figures may vary from property to property depending on view, location, condition of property, amenities, décor, etc.

**This is based on 15 total reservations made, which is the average # of reservations for this peer group and a regular cleaning fee of @\$95 on 2 br home. The individual cleaning service assigned to this property provides towels, washcloths, sheets, linens, pillowcases, toilet tissue, hand soap, and starter dishwashing detergent. MMIsR